

Issue 23 • October 2015



VIETNAM BRIEFING

From Dezan Shira & Associates



Import & Export in Vietnam: Key Industries & Free Trade Agreements

P.04 Vietnam's Trade Landscape and Key Industries

P.06 Vietnam: Hub of Global Commerce

P.08 EU-Vietnam Free Trade Agreement in Detail

P.10 Setting up a Trading Company in Vietnam

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Introduction

The European Union-Vietnam Free Trade Agreement marks the beginning of a new era in Vietnam's economic development, and paves the way for deep and long-lasting integration of the EU into the ASEAN economic space.

It comes just at the right time, as ASEAN prepares for implementation of the ASEAN Economic Community at the close of 2015.

Vietnam's competitive advantage lies in its low-cost labor, strategic location, and integration into global supply chains through its bilateral and multilateral trade agreements. The country's business environment is soon to become even more rewarding for investors, as the Corporate Income Tax rate will be only 20 percent from January 1,

2016. There are a number of incentives available to investors, and professional tax planning advice should be sought to make the most of this market overflowing with opportunities.



Alberto Vettoretti
Managing Partner
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In this issue of Vietnam Briefing magazine, we discuss the key aspects of Vietnam's import and export landscape, focusing on textiles, telephones and computer products, and automotive parts. We then analyze opportunities for Vietnam among its inclusion in multilateral regional trade blocs, before examining the

European Union-Vietnam Free Trade Agreement in detail. Finally, we give an overview of the requirements for establishing a trading company in Vietnam.

Kind regards,



Alberto Vettoretti

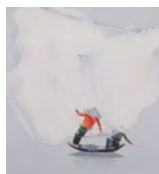
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This Month's Cover Art

Fishing net II
80x100cm
Green Palm Gallery
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