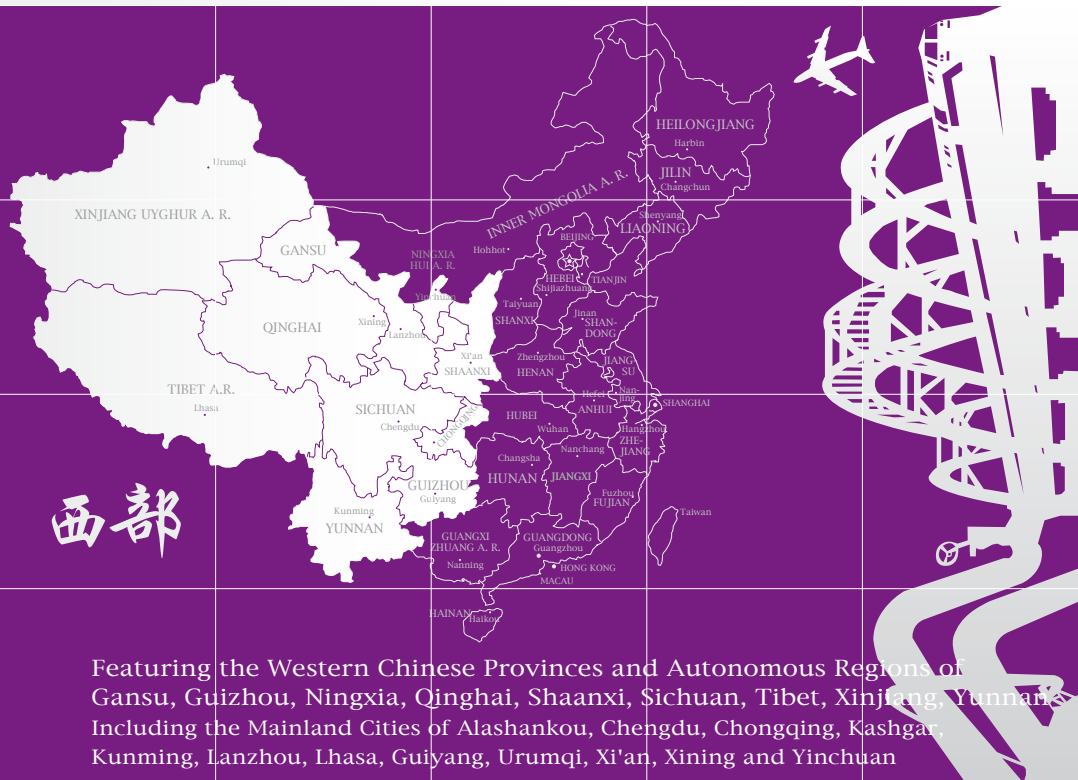




CHINA BRIEFING

The Practical Application of China Business

Business Guide to West China



Featuring the Western Chinese Provinces and Autonomous Regions of Gansu, Guizhou, Ningxia, Qinghai, Shaanxi, Sichuan, Tibet, Xinjiang, Yunnan. Including the Mainland Cities of Alashankou, Chengdu, Chongqing, Kashgar, Kunming, Lanzhou, Lhasa, Guiyang, Urumqi, Xi'an, Xining and Yinchuan

DEZAN SHIRA & ASSOCIATES

Produced in association with Dezan Shira & Associates



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Business Guide to West China

Published by: **Asia Briefing Ltd.**

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ABOUT CHINA BRIEFING'S CHINA BUSINESS GUIDES

Thank you for buying this book. China Briefing's publications are designed to fill a niche in the provision of information about business law and tax in China. When we decided, several years ago, to commence this series, we did so in the knowledge that much that was available about China was either expensive, or completely contradictory. Plus much of it did not really adequately address the real issues faced by businessmen – the practical knowledge that must be part of any business dealings in developing countries. China Briefing is designed to change that perspective and provide detailed information and the regulatory background to business in China – but with a firm eye also on the details of making money and remaining in compliance.

Accordingly, we tried to make them informative, packed with practical information, easy to read and inexpensive. To do so we have engaged not a team of journalists or academics – but the services of a respected professional services firm to assist us. The articles and materials within, except where credited otherwise, have been researched and written by China-based Chinese and international lawyers, accountants and auditors, familiar with the issues that foreign-invested enterprises face in China – as they service them in China as clients. These professionals have come from the nationally established practice, Dezan Shira & Associates, and we are grateful for their support. Without them this book would not have been possible, and we wholeheartedly recommend their services should you require sensible and pragmatic advice as contained within this book.

Contributors: Lucy Brady, Edward Boyle, Chua Siew Joo, Robert Deng, Chris Devonshire-Ellis, Rosario Di Maggio, Marco Ferrari, Daniel Hughes, Charles Racine, Edward Robinson, Joyce Roque, Andy Scott, Nazia Vasi, Natalie Wirska, Sam Woollard, Jennifer Wu, Jeffy Yuan and Vicky Zhang. Cover design by Chris Wei; layout by Becky Jian and Chris Wei; edited by Joyce Roque, Andy Scott, Sam Woollard and Chris Devonshire-Ellis.

At China Briefing, our motto is “The practical application of China business,” and we hope that within this volume and our other publications you feel we have achieved this, and helped point you in the right direction when it comes to understanding and researching this vast and complicated business environment.

Chris Devonshire-Ellis
Andy Scott
Alberto Vettoretti
Sam Woollard

Editorial Board, China Briefing Publications
Beijing, Shanghai and Shenzhen

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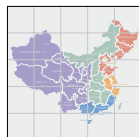


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Business Guide to West China

The China Briefing Business Guide to West China is the definitive guide to the region, providing thorough and in-depth analysis, regional intelligence and overviews of the provinces and cities in western China, including a directory and reference guide to the region's many resources: government ministries, development zones, embassies and consulates, business associations, and major hotels. This book is part of a series that also includes guides to Beijing and Northeast China, Shanghai and the Yangtze River Delta, South China and the Greater Pearl River Delta, and Central China.

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"China Briefing is a must-read resource for anyone involved in China business. With so much material available on the mysteries of doing business in China, it is refreshing to read these practical, down to earth guides. They are well produced, easy to read, and incredibly insightful."

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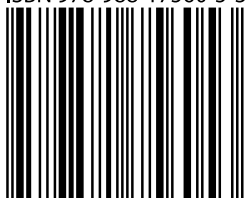
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