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## INDIA BRIEFING

From Dezan Shira & Associates

# Pre-Investment Due Diligence in India

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**P.06** Key Considerations When Conducting Regulatory Due Diligence in India

**P.08** Navigating HR Due Diligence in India

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# Introduction



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Dezan Shira & Associates

India's economy has been averaging a steady seven percent growth over the past few years. Amid the declining optimism among other emerging economies, India's outlook remains positive. The Bharatiya Janata Party (BJP)-led National Democratic Alliance (NDA) government has introduced a multitude of economic programs since 2014. Make in India remains the flagship initiative, while all other development programs seek to complement it. The International Monetary Fund (IMF) projects an optimistic 7.5 percent growth rate for India in the fiscal year of 2016-2017 – up from 7.3 percent in 2015-2016.

India has replaced China as the top location for foreign direct investment (FDI) by attracting U.S. \$63 billion worth of FDI projects in 2015 with FDI increasing by 30-40 percent in the past two years, according to Finance Minister Arjun Jaitley. However, while India represents a promising future as an emerging market, it has various regulatory and tax issues that strongly contrast with other emerging economies. Red tape and bureaucracy can further contribute to delays, adding roadblocks to a company's growth. In such a market, it is imperative for companies to conduct due diligence to safeguard their assets and reputation.

In this issue of India Briefing Magazine, we examine issues related to pre-investment due diligence in India. We highlight the different regulatory, tax, and socio-economic issues that a company should be aware of before entering the Indian market. We also detail some of the topics related to entry structures while investing in the Indian market, as well as cultural and HR due diligence, which may differ from state to state.

Foreign companies should be quick to notice the various idiosyncrasies of India's laws and regulations; this India Briefing Magazine aims to prepare and guide companies to mitigate such issues.

With kind regards,

**Adam Livermore**



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-  [How to Establish a Business in India: Choosing a Low-Risk Entry Model](#)
-  [Walmart's Bribery Scandal Shows Legal, Reputational Risks in India](#)
-  [Land Acquisition May become Easier in India, but Risks Remain](#)

## Online Resources on Emerging Asia

-  [Knowledge Sharing Platform](#)
-  [Cambodia, Laos & Myanmar - 2016 Foreign Investment Outlook](#)
-  [Singapore Overtakes Hong Kong as Asia's Top Financial Hub](#)
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