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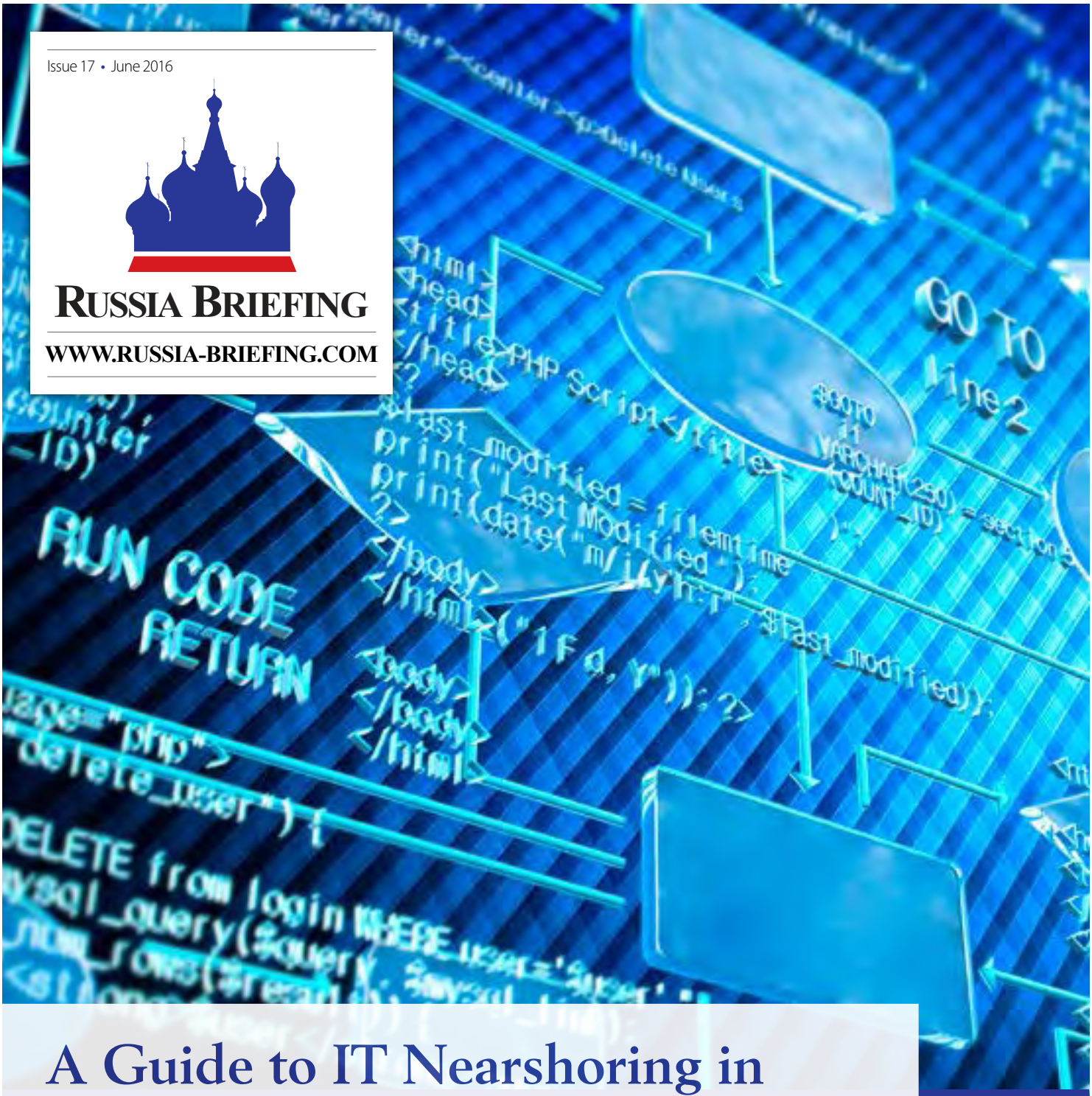

A Guide to IT Nearshoring in Russia, Belarus and Ukraine

Including

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Introduction

Dear Reader,

India is well known for its great IT-experts and has been the leader already for a very long time in offering opportunities in IT-offshoring. This business model worked very well for all involved. However, other countries are catching up, and some of them provide a similar or even more favorable environment.

Ulf Schneider
Managing Partner
SCHNEIDER GROUP

Russian speaking countries offer excellent conditions for IT-projects. This generally concerns not only programmers, but also other experts, such as project managers in IT, who are widely regarded to be highly qualified and good team players. We are also hearing more opinions expressing high satisfaction with the communication capabilities of IT-teams in Russian speaking countries. Indeed, language skills, intercultural experience and understanding of Western needs are well developed in Russia, Belarus, and Ukraine. In fact, of the Russian speaking counties, these three in particular have the most developed IT-landscape. For Western Europeans, these countries are easily accessible and thus for them we can truly speak about IT-nearshoring rather than IT-offshoring.

This issue of RUSSIA BRIEFING shows how you can benefit from these advantages. It is not only Russia that is trying hard to attract more investors for localization and production set up in order to create new jobs, Belarus and Ukraine are doing the same. All three countries are taking different approaches and, so far, have had limited success. However, the IT-industry can be a real job creation machine and all involved can benefit.

The professionals of SCHNEIDER GROUP in Moscow, St. Petersburg, Minsk and Kyiv can assist you in taking advantage of these opportunities. They will show you how to set up such IT-nearshoring structures, will find the right people for you, and will make sure you benefit from advantages like tax incentive and other support programs.

I wish your business and IT-projects all the best and hope you find this current issue of RUSSIA BRIEFING very useful for your plans.

Kind regards,

Ulf Schnelder
Managing Partner
SCHNEIDER GROUP

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This Issue's Topic

A Guide to IT Nearshoring in Russia, Belarus, Ukraine

About SCHNEIDER GROUP

SCHNEIDER GROUP - **500 experts, six countries, your one-stop partner**

We at SCHNEIDER GROUP provide our international clients with the back office services they need to expand their business into or within Russia, Kazakhstan, Belarus, Ukraine, Poland and Germany. Our services include market entry support, accounting outsourcing, tax consulting, import, ERP systems (1C, SAP and Microsoft Dynamics NAV) and support in legal matters with focus on migration, labor and corporate law.

SCHNEIDER GROUP is your one stop partner in Russian speaking countries and Poland.

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- A Single Economic Space - From Lisbon to Vladivostok
- Sanctions Affecting International Business

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- Legal and tax consulting
- Recruiting of IT experts and programmers
- IT programming
- Support in technical set-up
- Continuous controlling

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